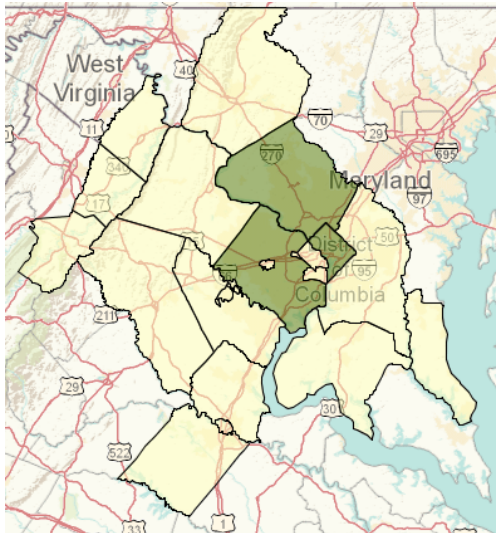


Economic Census: Local Business Snapshot

Washington-Arlington-Alexandria, DC-VA-MD-WV Metro Area

DID YOU KNOW?

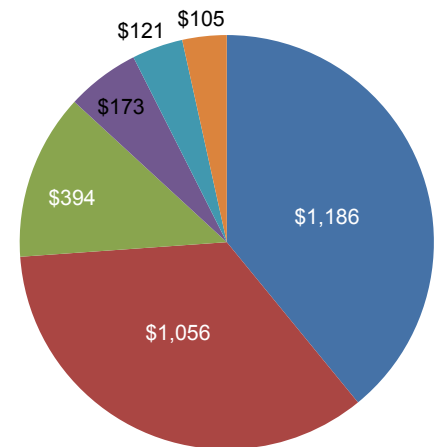
The Professional, Scientific, and Technical Services sector was the largest employer in the Washington, DC metro area and this same sector reported the highest 2007 sales (\$ 98.1 Billion). The Washington, DC metro was ranked 4th among U.S. metros in the number of businesses in the Professional, Scientific, and Technical Services sector (28,378 establishments).



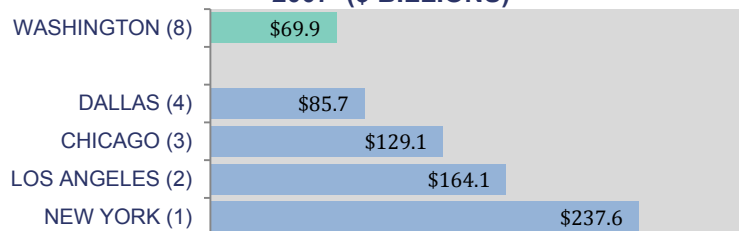
NUMBER OF PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES BUSINESSES IN WASHINGTON, DC METRO COUNTIES: 2007

Establishments
20 - 1772
4595 - 7476

ACCOMODATION AND FOOD SERVICES SALES BY INDUSTRY: 2007 (\$ MILLIONS)



TOTAL RETAIL SALES IN THE TOP METRO AREAS: 2007 (\$ BILLIONS)



■ FULL-SERVICE RESTAURANTS
■ LIMITED-SERVICE EATING PLACES
■ HOTELS AND MOTELS
■ FOOD SERVICE CONTRACTORS
■ BARS
■ ALL OTHER

EMPLOYMENT STATISTICS IN TOP 5 INDUSTRY SECTORS IN THE WASHINGTON DC METRO AREA: 2007 AND 2002

| 2007 NAICS Code | 2007 NAICS Defined | Number of employees (Sector Ranking Statistic) | | | Payroll per Employee (\$) | | |
|-----------------|--|--|---------|--------|---------------------------|----------|----------|
| | | 2007 | 2002 | Change | 2007 | 2002 | Change |
| 54 | Professional, scientific, and technical services | 466,835 | 383,316 | 83,519 | \$82,371 | \$66,236 | \$16,136 |
| 44-45 | Retail trade | 271,527 | 255,349 | 16,178 | \$26,055 | \$22,836 | \$3,219 |
| 62 | Health care and social assistance | 259,815 | 237,336 | 22,479 | \$44,698 | \$37,367 | \$7,331 |
| 56 | Administrative and support and waste management and remediation services | 237,517 | 203,356 | 34,161 | \$36,015 | \$27,799 | \$8,215 |
| 72 | Accommodation and food services | 219,832 | 189,351 | 30,481 | \$18,284 | \$15,282 | \$3,003 |

THE ECONOMIC CENSUS IS THE OFFICIAL 5-YEAR MEASURE OF AMERICAN BUSINESS

For more statistics on this industry, visit business.census.gov

Source: Economic Census; Economy-Wide Key Statistics File